

# 2023 Goal Setting Worksheet

# **The Big Picture**



| Mission and Vision                     |        | End of Career Goals |
|--|--------|---------------------|
|  |        |                     |
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|  |        |                     |
| Outlining Needs and Wants              |        |                     |
| Needs:                                 | Wants: |                     |
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| Stating Values                         |        |                     |
| Five values that are important to you: |        |                     |
| 1.                                     |        |                     |
| 2.                                     |        |                     |
| 3.                                     |        |                     |
|  |        |                     |
| 4.                                     |        |                     |
| 5.                                     |        |                     |

### **Setting Your Course**



| 10 Year Goals         | 5 Year Goals          |  |
|-----------------------|-----------------------|--|
| Today's date:         | Transactions:         |  |
| Transactions:         | Volume:               |  |
| Volume:               | Net profit:           |  |
| Net profit:           | Other goals:          |  |
| Other goals:          |                       |  |
|                       |                       |  |
|                       |                       |  |
|                       |                       |  |
|                       |                       |  |
| How you'll get there: | How you'll get there: |  |
|                       |                       |  |
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|                       |                       |  |

### **Setting Your Course**



| 3 Year Goals          | End of Year Goals     |
|-----------------------|-----------------------|
| Transactions:         | Transactions:         |
| Volume:               | Volume:               |
| Net profit:           | Net profit:           |
| Other goals:          | Other goals:          |
|                       |                       |
|                       |                       |
|                       |                       |
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|                       |                       |
| How you'll get there: | How you'll get there: |
|                       |                       |
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# **The Right Now**



| 3 Month Goals | 6 Month Goals | 9 Month Goals |
|---------------|---------------|---------------|
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# **The Right Now**



| Obstacles and Actionable Solutions |           | To-Do List |
|------------------------------------|-----------|------------|
| Obstacle:                          | Solution: |            |
|                                    |           |            |